



The harvester

2019 ANNUAL REPORT

FISCAL YEAR 2019: JULY 1, 2018 - JUNE 30, 2019

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Find us online!



A note from your CEO

As I write this letter to you at the end of March 2020, we are enduring what I hope is a temporary and short-lived 'new normal' here in California, and across the globe. The COVID-19 pandemic is, undoubtedly, one of the biggest challenges we have faced in our lifetime. Here at Food Share, we have been ramping up operations to rise to that challenge, and meet the needs of a rapidly expanding number of our friends and neighbors who are facing real hunger.

One comfort I take is remembering how this community came together during the devastation of the Thomas and Woolsey/Hill Fires, and the knowledge that we will continue to come together to support those in need now, no matter what.

I was reminded of that extraordinary community spirit when looking at this year's annual report. **The vast majority of the 13 million pounds of food that we distributed last year came from you, our supporters.** That's a truly staggering level of generosity. And whether that food supported a community pantry, or nourished a home-bound senior, or helped a child go to school with a healthy breakfast, **your kindness meant that we were able to feed 75,000 people a month who would otherwise have gone hungry.**

We know that number will undoubtedly rise significantly in the forthcoming months, which means that Food Share needs your support more than ever. Whether it is through donating food, or becoming a monthly financial donor, or joining our family of volunteers, on behalf of all of us at Food Share, thank you for your generosity, and for supporting our 40 year legacy of leading the fight against hunger in Ventura County.

We will get through this pandemic together. Keep calm and we'll feed on!

Sincerely,

Monica White

President & CEO



MEMBER OF
**FEEDING
AMERICA**



5 WAYS FOOD SHARE IS RESPONDING TO COVID-19

1 In recent weeks, Food Share has seen an unprecedented rise in need in addition to the 75,000 people we already serve on a monthly basis. We predict that our monthly average of people needing to be served will be an additional 50,000+ a month.

2 We currently distribute over 1 million pounds of food each month and anticipate that amount to double.

3 Last year, over 70% of our inventory came from donated food. The food available to rescue daily from our retail partners has decreased dramatically, meaning Food Share has had to significantly increase the amount of food it has to purchase.

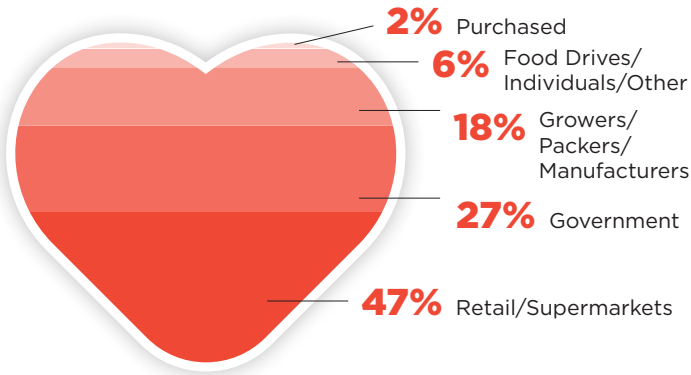
4 Approximately 25% of our pantry and agency partners have closed. We have added daily drive-thru distribution sites and are planning to distribute 55,000 boxes of groceries and produce over the next few months to meet the increased need. We distributed 1,500 boxes at our biggest drive-thru so far.

5 Our USDA-funded Senior Kits program has been expanded, from serving 3,500 low-income seniors a month to 4,500 a month.

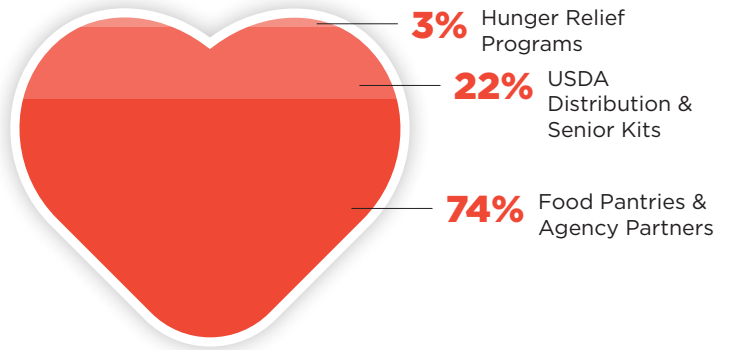


*Donate.
Volunteer.
Help.*

FOOD SOURCES



FOOD DISTRIBUTION



FINANCIAL REPORT

REVENUE SOURCES

Food Donations	\$22,366,748
Foundation & Organization Grants	1,072,403
Government Grants and Contracts	932,549
Other	202,029
Public Contributions	1,851,112
Shared Maintenance Fees	17,938
Total Revenue	\$26,442,780

PROGRAM SERVICES

Agency Distribution	\$23,160,961
Community Distribution	603,460
Disaster Relief	233,811
Kids' Farmers Market/Mobile Pantry	65,571
Senior Share	47,951
Senior Nutrition	150,970
Total Program Expenses	\$24,262,724

TOTAL ORGANIZATION

Administration	\$364,431
Fundraising	639,927
Programs	24,262,724
Total Expenses	\$25,267,082

STATEMENT OF FINANCIAL POSITION

Current Assets	\$1,837,805
Inventory - Food	2,475,469
Net Property and Equipment	3,437,342
Endowment Funds	1,219,914
Total Assets	\$8,970,530

LIABILITIES AND NET ASSETS

Accounts Payable	\$114,400
Accrued Expenses	94,628
Deferred Revenue	(-)
Net Assets	8,761,502
Total Liabilities and Net Assets	\$8,970,530



**These financials are unaudited*

FOOD SHARE HIGHLIGHTS



Food Share has diverted **over 282,000 pounds of food** from the landfill with the support of a new truck and driver, made possible by a grant from CalRecycle.



Via our USDA-funded Senior Kits Program, we provided **36,383 boxes**, containing **1.2 million pounds of nutritious food**, to low-income seniors.

Over 600 school children received food and nutrition information through our Kid's Farmers Market Program.



13.2 million pounds of food, including **3.8 million pounds of produce** was distributed to our network of food pantry and agency partners. That's **11 million meals** for children, seniors, and families in need.



THE 200+ HOURS CLUB!

The following people volunteered more than 200 hours of service last year to Food Share. You are incredible. **Thank you!**

David Bayer
Saurin Chakrabarti
Tad Dougherty
Lynn George
Matt Gilling
Gary Luft
Ted Murray
Kathleen O'Connell
David Orr
Richard Poster
Chris Reinhart
Elaine Rossbach
Vernon Simmen
Linda Smith
Jesse Soto



#WeLoveOurVolunteers!



In the 2018/2019 fiscal year, we had **2,437 volunteers** who worked for **28,277 hours** or the equivalent of **14 full-time members** of staff!



WE HAVE A BRAND NEW LOOK!

With a 40 year legacy of feeding the hungry of Ventura County, Food Share's brand has evolved as our operation has expanded. We hired DuPuis, a Ventura-based design agency, to update Food Share's brand image for the 21st century. John Silva, DuPuis' President & Chief Creative Officer, talks about the process:

"It's exciting when you realize you've outgrown the badge you wear — but there are ALWAYS limitations, what-ifs, and watch-outs. My job is to speak to all of those issues with a high amount of pragmatism while framing the vision of success."

We at DuPuis knew the Food Share rebranding process would require some momentum-building and assurance to leadership, the board, and our wider community here in Ventura County. I loved working with the team at Food Share — carrying their passion and vision through the entire program was like a torch for us. We met with their fantastic board to paint the journey and then engaged a core Food Share team. We just matched their energy and provided experience that fostered courage.

Together, we unpacked Food Share's meaning and role in not just the market but in people's hearts and minds. The journey was exciting and we couldn't be happier with where we all landed. Food Share now has a suit to wear that really fits and is telegraphic of what they do and why they matter so much to us all."



Jesse Soto

Jesse Soto has been volunteering with Food Share almost every day for over a year. A former Marine, Jesse has become a fixture in the warehouse, where his great spirit, awesome smile, and superb practical and organizational skills are greatly valued! During the first week Jesse became involved in Food Share, he noticed that the flagpole on our building was broken. Within days he had organized its repair and had the Food Share flag and a Stars & Stripes hoisted above the warehouse!

Why do you volunteer at Food Share?

Because the organization is very honest, responsible with its expenditure, and they have the best people there. Honestly, everyone involved is an angel.

What would you say to someone considering volunteering?

Don't waste time — come on over! It's a real fun environment. We have everyone from engineers and doctors to grandparents and their grandkids volunteering. It's a truly great group of people doing awesome work to support those in need in our community.



FOOD SHARE IN ACTION



We love these sweet photos sent by the Boys & Girls Club of Santa Clara Valley in Piru. The kids received food boxes from funds we raised through Hunger Is, the charitable campaign of Albertsons Companies Foundation. Each year the Foundation

teams up with the nationwide network of Feeding America food banks to raise public awareness and funds to end childhood hunger.

It is estimated that 1 in 5 children in Ventura County experiences food insecurity and too many go to school on an empty stomach. Hunger Is is focused on ensuring that every child has access to a nutritious breakfast, to help them concentrate at school and fulfill their potential.

Staff Spotlight

Chelsea Kuntz,
Inventory Control Director

Chelsea has been with Food Share for 6 years and has been in Inventory Control for 6 months. She is responsible for managing the food bank's inventory control processes and logistics to ensure compliance with AIB, Feeding America, USDA, and other relevant standards.

Greatest need for Food Share

Our two greatest needs are food/monetary donations and volunteers. Every bit of your time, money or food donation helps us to serve more of our hungry neighbors.

Best part of your job

That's easy — being able to help others! It's the greatest privilege.

Favorite hobby

Family, family, family! I have 4 little ones who call me mama. They get all my spare time and I love it!



Thank You Donors!

As this issue of The Harvester goes to press, we have been overwhelmed by the support from local businesses, big and small, who have donated to us during the pandemic. We plan on celebrating everyone in forthcoming issues. For now, we want to thank all the organizations that have generously donated beautiful fresh produce to us this past year! We appreciate you so much!

Anacapa Fresh Logistics
Berry Man
Beylik Farms
Boskovich Farms
Cal Veg Farm
Calavo
Capay Organics
Chiquita Brands International, Inc.

Deardorff Family Farms
Del Monte Fresh Produce
Driscoll's Mountain View
Duda Farm Fresh Foods
Eagle Produce LLC
Food Forward
Freska Produce
Gills Onion

Hollandia Produce
Houweling Nursery
Izguerra Produce
Laubacher Farms
Monterey Mushrooms
Nova Farms
Pablo's Produce, Inc.
Padua Farms

Regina Ranch, LLC
Rollin R
San Miguel Produce
Sandstone Ranch
Senior Nutrition Garden
Silent Spring Ranch
Veggie Rescue
Wonderful Citrus Growers

POP-UP PANTRIES PROVIDE ESSENTIAL LIFELINE FOR THOUSANDS

In early April, with the help of the 146th Airlift Wing National Guard and our incredible volunteers, we packed thousands of boxes of emergency food. In the first three weeks of April alone, the Food Share team distributed more than 8,000 boxes — providing over 40,000 of our hungry friends and neighbors with nutritious food via multiple distributions throughout Ventura County.



Where to find more information on our COVID-19 response efforts.

- Up-to-date information on temporary pantry closures, pop-up distribution sites and emergency volunteer opportunities will be posted at foodshare.com/covid19 and on Food Share's social media channels.
- For information on free Senior Food Kit distributions go to foodshare.com/seniorkits.
- Visit foodshare.com to find how you can help fight hunger in Ventura County.

